EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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April 27, 1979

0757-0759 Beef and dairy bulls (Greece). Tender requested by May 24th for 20 Holstein Friesian, 10 Brown Swiss, 10 Simmental and 20 Charolais, purebred and typical of breed, 14-18 months of age at time of selection by Greek committee of two (at suppliers expense) at place of origin, from progeny tested sires, certified pedigree as to geneology. Bulls must originate from sires with more than 40 daughters in more than 5 herds. Destination Solonica. Price CIF, plus commission, set by supplier. Insurance to cover 60 days after arrival. Shipping dates fixed by supplier. For more details contact: Nick Havas, FAS/W, (202) 447-3690. Sealed offers can be tendered through Greek Embassy, 2221 Mass. Avenue, N.W., Washington, D. C. 20008 or direct to Greece Office of the Procurement Directorate, 22 Menandron Str, Room #714, Athens, Greece.

0760-0762 Frozen seafoods, meats, chicken (Canada). Wants container loads of frozen fish and seafoods, frozen meats, frozen chicken and giblets. Packaging: To be determined. Delivery soonest for export to Europe and Middle and Far East. Bank ref: Available on request. Contact: Serge Michel, Ocean Trade Inc., 112 St. Paul St. West, Suite 520, Montreal, Quebec. H2Y 1Z3, Canada. Telex: 055 61088 Call back OCEAN TRADE. Phone: 514 845-4231.

0763 Peanuts (Italy). Wants 30 containers per year of jumbo peanuts in shell. Packaged in bags. Quote FOB or CIF Trieste port. Bank ref: Comit, Trieste. Contact: Mr. Vivante, Tergestea Casa Spedizioni, Via Canal Piccolo 2, 548353, Italy. Telex: 460045. Phone: 040/65266 or 62578.

0764 Gelatine (Germany). Wants instant gelatine for bakeries, 1st class quality, one to ten tons, packed in 50 lbs. bags. Samples are required. Quote CIF Hamburg. Bank ref: Bankgeschaeft Kreiss Kg, Hamburg 1, Moenckebergstr. 11, West Germany. Contact: Erhard Breitz, E. Breitz Company, Schierenberg 70, 2000 Hamburg 73, West Germany. Telex: 2163346 (ANSWER BACK: BRZ D). Phone: 040-67 82 088.

0765-0766 Corned beef, beef, chicken, eggs (Canada). Wants 100,000 cases corned beef, moisture max. 58%, protein 22-28%, max fat 14%, max salt 1.5-2.5%, 12 oz cans, 24 or 48 per case; 150 mt frozen beef hindquarters; 600 mt of chickens; and eggs as available. Products are for shipment to Middle East countries. Quote FOB U.S. ports. Bank ref: Available upon request. Contact: Francis Peetroons, Notre Dame Meat Counter, 4411 Notre Dame West, Montreal, Quebec H3C 1S2, Canada. Phone: (514) 937-0135.

0777 Highway landscaping materials (France). Wants pine bark mulch, peas, flowers, bushes for highway landscaping for 11,000/km highway. Bank ref: Credit Commercial de France - Agence Victor-Hugo 75016 Paris. Contact: Edmond de Vilmorin, Societe Vegetauroute, 42, Avenue Franklin-Roosevelt, 77210 Avon, France. Phone: 422.02.10.

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0779 Hides (Italy). Direct sales lead for big packer hides - fleshed; light steer hides, average 44/46 lbs, light cow hides, average 40/42 lbs, total est. value: $250,000. Calfskins - big packer 12/17 lbs, big packer 25/35 lbs, total est. value: $250,000. Quote FOB Conceria Gimarpel factory. Buyer is medium-sized partership that imports from Bangladesh, Pakistan and Australia. It tans annually 3 million square pieces leathers for footwear and leather goods. Contact: Giulio Duranti, Conceria Gimarpel S.N.C., P.O. Box 42, Via Toscana, 56029 S. Croce Sull'Arno (Pisa), Italy. Phone: 0571/33564. Telex: 590163.

0780 Hides (Italy). Direct sales lead, cattle and calf hides: raw, semitanned, semifinished from 5 lbs. - 35 lbs. divided in following weights: 5/7, 7/9, 9/12, 12/17, 12/17, 17/25, 25/35. Total est. value $1,800,000. Quote C&F, or CIF. Buyer is medium sized tannery that tans 4 million square pieces of hides per year. Contact: Mario di Stefano, Conceria Nobel S.N.C., via Romana Lucchese, 50050 Ponte a Cappaino (Firenze), Italy. Cable: NOBEL-PONTE A Cappino. Phone: 0571/297210.

0781 Smoking tobacco (Bolivia). Interested in direct purchase of various types of smoking tobacco and pipes. Contact: Alberto Echalar, Cassilla 1195, La Paz, Bolivia.

0782 Canned fruit juices, confectionery, foodstuffs (Barbados). Commission agent wishes to contact U.S. suppliers of canned fruit juices, confectionery (e.g. chocolates, gum, etc), and general foodstuffs. Contact: S. De Vere Wharton, Managing Director, Standev Enterprises Ltd., P. O. Box 849E, 76 Welches Terrace, St. Thomas, Barbados. (West Indies). Cable: LINDEV, Barbados. Phone: 05694 or 23492.

0783-0785 Tomato paste, juice, ketchup (Qatar). Seeks contact with manufacturers and suppliers of tomato paste, tomato juice and ketchup (preferably in tins of 2 - 1/2 ounces). Initial sale may develop to agency-distributorship agreement. Send specifications, C&F Doha price list per carton of 100 tins or bottles each. Contact: Adbulaziz Albullah Al-Majed, General Manager, Adbullah Ali Al-Majed, P. O. Box 1303, Doha, Qatar. Phone: 328792. Telex: 4443 AL-MAJED DH.

0786-0787 Dried foods, canned seafoods (France). Exporter of food products wishes to contact U.S. suppliers of dehydrated and dried vegetables and canned seafoods. Bank ref: Banque De L'Union Europeenne, 75-Paris. Contact: Jr. Jacques De Penguilly, Manager, Titeux-Export, 19, Rue Louis Le Grand, 75002 Paris, France. Phone: 742-7327.

0788 Earthworms (Japan). Wants trial shipment of 10,000 Canadian type night crawlers and then to continue importing if the sample turns out satisfactorily. Contact: Akira Kuki, Division 1-9, Ti Chatani & Co., 2-55, Kawara-Mach, Higashi-Ku, Osaka 541, Japan. Telex: Chatani J63364. Phone: Area Code 06, Local 203-5331.

0789 Angora goats (China). The People's Republic of China has expressed an interest in the purchase of 200 Angora goats. Suppliers wishing additional information should contact: William L. Davis, Agricultural Attache, American Embassy, Kuang Hua Lu 17, Beijing, People's Republic of China.

0790 Rice (England). Wishes to buy U.S. long grain rice, shipments of 2-10 thousand tons, Grade 2, 4% broken, in 50 kilo or 100 lb. bags. Delivery from May onward. Quote CIF Gulf ports and FOB U.S. ports. Bank ref: United Bank of Kuwait, London. Contact: D. J. Burgess, Sermar Export Ltd., 159/163 Great Portland Street, London W1, England. Telex: 8812681. Phone: 01 637-5951.

0791 Potato flakes (Scotland). Wants to buy potato flakes in 20 ton containers, first grade. Quote C&F Newbridge. Bank ref: Bank of Scotland, Head Office, The Mound, Edinburgh. Contact: Fleming Howden Ltd., Newbridge Industrial Estate, Newbridge, Scotland. Telex: 727515.

0792 Foodstuffs (United Arab Emirates). One of the major business establishments in Dubai, plans to expand its activities to include importation of foodstuffs. It desires to contact U.S. suppliers of frozen meat and chicken, fresh fruits and vegetables, eggs, butter, and cheese. Language of correspondence English or Arabic. Contact: Nazih Haliq, Managing Director, Al Naboodah General Enterprises Corporation, P. O. Box 626, Dubai, United Arab Emirates. Cable: ALSAHAFA. Telex: 47001 ANGEC EM.

0793 Colorings, sweeteners (France). Manufacturers of confectionary products wishes to buy natural food colorings and sweeteners. Bank ref: Credit Commercial De Paris, 75 Paris. Contact: Ricaud, Director, International Development, C-M Industries, 20 Rue des Fosses Saint Jacques, 75005 Paris, France. Telex: 200 705. Phone: 581-1131, ext. 4602.

0794-0797 Canned Foods (Spain). Interested in U.S. canned fruits and vegetables, pickles, sauces, and salad dressings. Firm operates mainly on an agency basis. Requests correspondence in Spanish and/or French. Quotations should be CIF Spain. Contact: A. Trias, Managing Director, Spainex, S.A., Diego De Leon, 43, Madrid 6, Spain. Telex: 22034. Phone: 91/2629820.

0798 Foodstuffs (Bahrain). Company which provides Bahrain International Airport with all ground support services including food catering services wishes to contact U.S. supplies of following: veal primal cuts, lamb primal cuts, pork primal cuts, poultry parts, creamery butter, processed cheese and related products, canned fruits, and canned vegetables. Contact: R. McGregor, Manager Management Controls, Bahrain Airport Services (BAS), P.O. Box 22285, Manama, Bahrain. Cable: Airserve. Telex: 8971 BN. Phone: 322235.

0799 Lobster (Bahrain). Seeks regular supplies of live lobster, requires fifty kilos monthy flown in shipment of around one kilo size lobster. Interested suppliers should telex prices and terms. Contact: Mr. Gregory Slade, Food & Beverage Manager, Ramada Hotel, P.O. Boc 5750, Manama, Bahrain, Telex: 8855 Ramada BN. Tel: 714921. Bank ref: Ramada Inns Inc., Phoenix, Arizona.

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0800 Confectionery (Sweden). Interested in direct purchase and agency agreement for U.S. confectionery products. Contact: Director Gustaf Sanden AB, Box 8869, S-402 72 Goteborg, Sweden. Telex: 200 50 GUSAN. Phone: 031/22 81 90.

0801 Fishmeal (Egypt). Wants to buy 250 tons of fishmeal, to be added to poultry feeds. Requests a sample. Anticipates purchasing similar quantities monthly. Contact: Ahmad Abdel Hady El Gogary, El Gogary Co., 221 El Farik Aziz El Masry Street, Heliopolis, Cairo, Egypt. Phone: 865794.

0802 Livestock feed and ingredients (Korea). Requests C&F quotations for U.S. animal feed and feed ingredients. The firm is a commission sales agent. Contact: Taeshin Corp., Kwanghwamun P.O. Box 610, Korea. Cable: TAESPHORKO. Telex: K27462. Phone: 776-6984 or 777-1089

0803-0804 Fruit wines, soft drinks (Austria). Requests documented offers with CIF European offers with CIF European port quotations for fruit wines and soft drinks. Contact: Gerhard Konradt, Manager, Leopold Hofkirchner KG., Martinstrassee 22-26. A-3402 Klosterneuburg, Austria. Phone: (2243) 2139.

0805 Dextrose (Pakistan). Interested in buying about $200,000 worth of dextrose monohydrate. Quantity 500 mt. Firms acts as importer and indentor of pharmaceutical raw materials. Requests C&F Karachi Quotations against letter of credit. Contact: Tariq Rafi, Proprietor. Tarique International Trading Company, P.O. Box 4960, Vogkart Bldg., I.I. Chundrigar Road, Karachi, Pakistan. Cable: Pakpelican, Karachi. Phone: 38644.

0778 Rice (Brazil). Wishes to buy an undisclosed quantity of rice in bulk for delivery. Quote CIF. Bank ref: Banco Frances E Itáliano P/America Do Sul Agencia Santana. Contact: Ubirajara Catoira, Sipros Asseroria Ltda. Rua Conselheiro Saraiva 253 - 02037 Sao Paulo, SP, Brazil. Phone: 290-3020.

Foreign Trade Developments

The II World Rabbit Science Congress will be held in Barcelona, Spain, April 15-18, 1980. Those wishing to exhibit U.S. breeding stock, equipment and feedstuffs or to obtain additional information about the Congress should write to: Secretaria II Congress Mundial de Cunicultura, Avda. Maria Cristina s.n. - F.O.I.M., Palacia Nume ro Uno, Barcelona (4) - Espana, Tel: (93) 223.31.01., Telex: 53117 FOIMB-E.

New Publications:

Fourth Estimate of 1978/79 World Coffee Crop Down Slightly, FCOF 2-79, April 1979.
World Oilseed Situation and Outlook, FOP 6-79, March 1979.
U.S. Seed Exports, Quantity, Value, and Destination, July-January and January, 1977/78 and 1978/79 Marketing Years, FFVS 3-79, April 1979.
World Poultry Meat and Egg Production to Increase in 1979. FPE 1-79, March 1979.